

## Cash Receipts

Cash receipts are computed as marketing volume multiplied by the price and are usually reported on a **calendar-year** basis. Marketings come from current production or storage of past year's crop (assuming a crop is storable, such as potatoes). Thus, the quantity available for sale (marketings), can be thought of as coming from current production less shrinkage and the amount used on farms for food, feed, and seed plus change in stored quantity (inventory). On the other hand, value

of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by the average price. The difference between value of production and cash receipts is usually only important to those commodities which can be stored and thus have a specific marketing pattern which extends through time from the date of harvest.

### Cash Receipts: All Commodities 1/

Commodity	2000	2001	2002	2003	2004 2/
	----- 1,000 Dollars -----				
Cotton lint, all	84,764	109,103	125,970	183,090	155,477
Cottonseed	30,427	27,550	26,415	26,037	38,832
Hay	91,539	99,721	104,963	103,842	111,420
Wheat	21,080	23,029	28,788	38,629	35,924
Barley	7,937	8,716	9,376	10,143	10,843
Corn, grain	11,303	10,469	10,353	9,335	9,007
Sorghum, grain	690	1,243	1,023	1,193	1,326
Oil crops	1,755	431	618	1,113	965
Potatoes	26,500	34,069	28,006	21,155	17,885
Lettuce, Head & Other	237,210	318,266	683,774	186,516	375,976
Lettuce, Leaf	53,664	75,638	146,466	82,051	95,550
Lettuce, Romaine	70,272	94,944	190,483	87,130	118,370
Onions	7,975	8,800	5,762	7,418	7,040
Cauliflower	32,248	26,550	36,950	31,920	39,965
Broccoli	45,257	45,080	81,575	40,310	50,962
Carrots	5,249	9,002	8,798	13,385	14,688
Honeydews	15,293	13,002	11,693	14,333	10,813
Cantaloupes	72,199	70,562	61,272	87,172	59,897
Watermelons	18,044	26,755	21,912	31,482	22,963
Spinach	15,759	13,392	21,920	17,238	25,095
Cabbage	11,495	12,528	13,085	18,392	26,989
Peppers, chile	6,848	4,872	2,759	10,970	9,702
Misc. vegetables	92,437	93,720	120,767	124,023	138,732
Grapefruit	1,063	1,339	1,174	859	1,387
Oranges	5,649	5,088	3,860	1,138	3,298
Lemons	39,018	33,523	37,254	31,027	34,717
Tangerines	7,469	8,677	9,199	5,934	9,257
Apples	6,971	350	4,506	549	5,656
Grapes	14,369	8,921	7,953	8,204	1,335
Pecans	18,995	9,660	16,480	23,400	25,900
Misc. fruits & nuts	6,637	8,334	15,160	8,373	17,383
All other crops	120,486	133,744	150,231	158,095	151,220
<b>Crops</b>	<b>1,180,603</b>	<b>1,337,077</b>	<b>1,988,545</b>	<b>1,384,456</b>	<b>1,628,576</b>
Cattle and calves	609,736	683,361	630,507	749,854	770,066
Hogs	36,874	14,453	23,332	31,514	41,362
Sheep and lambs	7,826	6,898	5,959	8,961	8,857
Dairy products	359,261	451,731	399,789	424,680	570,381
Honey	1,723	1,827	2,586	3,377	2,024
Wool/Mohair	464	366	353	407	295
Other livestock	37,811	35,122	30,628	41,352	44,043
<b>Livestock and products</b>	<b>1,053,695</b>	<b>1,193,758</b>	<b>1,093,154</b>	<b>1,260,145</b>	<b>1,437,027</b>
<b>All commodities</b>	<b>2,234,298</b>	<b>2,530,834</b>	<b>3,081,698</b>	<b>2,644,602</b>	<b>3,065,603</b>
<b>Gov't Payments</b>	<b>107,065</b>	<b>99,254</b>	<b>70,211</b>	<b>135,499</b>	<b>99,959</b>
<b>Total Cash Receipts</b>	<b>2,341,363</b>	<b>2,630,089</b>	<b>3,151,909</b>	<b>2,780,101</b>	<b>3,165,562</b>

1/ Includes miscellaneous field crops, seed crops, and greenhouse/nursery. Source: United States Department of Agriculture, Economic Research Service; Economic Indicators of the Farm Sector, State Financial Summary.

2/ Preliminary.